



AVAT

AVAT is a professional firm dedicated to facilitating the entry of international businesses into the Iranian market. To ease the challenges they face, to make the deal happen.

We aim to simplify the process and help with the challenges that may arise for foreign companies seeking to establish themselves in this region. Being present in Europe and Iran, our team of experts possesses the necessary knowledge and experience to offer a wide range of services.

At AVAT, we are committed to ensuring a seamless and successful entry into the Iranian market for all our clients.

Services

- Consulting
- Market Research
- Advertising
- Professional Recruitment
- Outsourcing
- Logistics
- Customs Clearance
- Project Supports
- Virtual Office
- Company Registration
- Business Trip
- Standards and Certificates





Consulting

Are you considering expanding into the Iranian market but feeling overwhelmed by the regulatory and cultural challenges? At AVAT, we provide expert consulting services to guide you through the process. Our team of professionals is well-versed in the nuances of the Iranian market. It can assist you with navigating regulations, finding buyers, managing payments, and more.

In addition to consulting services, we can connect you with reliable suppliers and partners. We can organise meetings and facility visits to ensure a smooth entry into the market. Our priority is ensuring your business is set up for success in Iran.



Expand your business with confidence. Contact AVAT today for expert consulting services and comprehensive support in navigating the Iranian market.

Market Research

Are you looking for how to lunch a product in the Iranian market? Market research is crucial for retailers to understand their competitors and to target customers more effectively. It helps create better products and effective marketing strategies to stand out from competitors. Suppose you're launching a new product in the Iranian market. In that case, we can help with the following:

- Analysis of retail and wholesale prices
- Market volume, key customers, and expectations
- Map of target market players and analysis of strengths and weaknesses
- Expert interviews and questionnaires
- Analysis of communication channels and advertising activities of market participants

Advertising

If you're looking to launch a marketing campaign for your product in Iran, we can help. Our team can create a tailored solution based on your product and help you find the best approach to succeed in the Iranian market. Iran Is a bit different in marketing as most gigantic global brands like Facebook and Google are nearly useless in Iran. We know how to advertise your products in the most efficient and effective ways possible. You

can sit back and relax; we can handle your stress for advertising in a new

environment.



Professional Recruitment

Attracting and retaining top talent is essential for companies that aim to achieve their business goals. At AVAT, we provide comprehensive recruitment solutions tailored to your unique needs, ranging from campus recruiting in the best Iranian universities to headhunting the most skilled professionals.

Our team of experts is well-equipped to assist you with any type of recruiting. With an extensive network of candidates and a deep understanding of the Iranian job market, we can identify suitable candidates for your organisation, regardless of the position level or industry.

Our recruitment process is designed to be efficient, effective, and transparent, ensuring that you get suitable candidates in a timely manner. We work with you to understand your company's culture and business goals, allowing us to identify candidates who meet the job requirements and align with your company values.

We are committed to delivering exceptional recruitment services to our clients. Our team of professionals is dedicated to finding the right talent for your organisation. We work tirelessly to ensure that your recruitment needs are met. If you're looking for professional recruitment services in Iran, look no further than AVAT. We are here to help you find the best fit for your organisation.

Contact us for more insight.





looking for cost-effective and reliable vou human resources? Look no further; we can cover you for our outsourcing service! We provide top-notch HR solutions from our base in Iran to companies across Europe or elsewhere.

Our experienced professionals have the skills and expertise to help your business thrive. We offer end-to-end HR services tailored to your needs, from recruitment to training. And with our

competitive pricing, you can save money without sacrificing quality. So why wait? Contact us today, and let us help you take your business to the next level!



Company Registration

If you've chosen to commence your business operations in Iran, we provide comprehensive support to ensure you can operate worry-free

- Accounting support
- Standardisation and certification of products
- Translation of project feasibility studies
- Coordination of investment plan
- Obtaining permits
- Selection of land plots for construction We can also help you decide where to register your company, free zone, special zones

or mainland.

Logistics

Are you looking for a reliable logistics partner in Iran?

We provide top-notch logistics services to businesses of all sizes across Iran. We've covered you, from transportation and warehousing to customs clearance and freight forwarding. Our experienced professionals are dedicated to ensuring that your goods are delivered on time and in perfect condition.

- Shipment from Iran
- Cargo delivery to Iran
- Custom clearance of cargo
- Transit of cargo through Iran
- Warehouse services

Customs Clearance

Are you tired of the hassle and stress of customs clearance? Let our expert team handle it for you! Our customs clearance service ensures that your goods are processed quickly and efficiently, saving you time and money. We handle everything from import/ export documentation to duty and tax calculations. Our experienced professionals understand the complexities of international trade and work closely with customs officials to ensure compliance with all regulations. Trust us to get your shipments through customs smoothly and hassle-free.

Project Support



In any project, language barriers can cause delay, misunderstanding and eventually can unwanted expenses. We can help you with that.

- Translation and design of promotional materials in Persian
- Conducting official communications in Persian
- Providing Iranian numbers and secretary



Virtual Office

Are you looking for a flexible, cost-effective solution to manage your business operations? Our virtual office services are designed to meet your unique needs, no matter where you are. Our virtual office offers a professional business address, mail handling, and phone answering. We understand that running a business can be challenging, so we provide everything you need to stay connected and productive in Iran. Our virtual office solutions are perfect for companies looking to expand their reach in Iran without the hassle of setting up a physical office.

A set of tools and solutions can be provided for your business to run efficiently in the Iranian market.

Distribution of commercial offers and official letters



- Tehran Phone Number +9821 XXXX-XXXX
- Maintaining customer base in cloud CRM
- Indeling incoming calls in Persian
- Personal Assistant

Standards and Certificates

We can help you get the certificate you need for your products to sell in the Iranian market. Certificates such as:

- Ministry of Health and medical education
- Standard ISIRI
- Iran Code



Business Trip

So you became interested in Iran enough to come to Iran, meet some people face to face and decide on the next steps. Great, we can help you with that, too.

- Arranging the meetings
- Hotel Reservations



The Founder

Born in the West, raised in the South, and working in the centre, all made me see the beauty of my country, and leaving it, made me appreciate it even more.

Living in different countries with diverse backgrounds in HR, sales, marketing, and driving tanks, I have been driven by curiosity. From studying management in one part of the world to pursuing human resources in another, I have consistently chased opportunities to learn new approaches to problem-solving.

My goal with AVAT is to help Iranian and European companies tackle their challenges by developing solutions that address their needs. I am excited to embark on this new journey and look forward to positively impacting the businesses we serve.

Contact me to raise your problem. There may be a way to solve it; if not, we will make a way.



Farshid Jalilian

Milan, Italy

